



PO Box 1671 • 200 E. Elm St. Suite G • Glen Rose, TX 76043 • 800-611-6702

Connected Portage VPN Devices
Titus Co. 100148 \$524.00

May 9, 2017

Total Cost \$524.00

Dear Customer,

Currently your county uses the NetProtec Portage VPN appliance(s) to connect remote offices to your local NET Data server, NET Data support, and/or NET Data's Cloud Services. New DPS requirements dictate that certain CJIS data transferring over a VPN tunnel must run in FIPS mode along with the FIPS level encryption. While the current NetProtec VPN Appliance utilizes encryption, the new requirements have raised the encryption level even higher. To achieve this level of security, the NetProtec Portage VPN appliance installed in your county must be replaced with a newer model (Portage 1500) that has the necessary hardware to meet this requirement.

This is a complete hardware upgrade/replacement and as such is not covered under your current maintenance agreement with NetProtec. However, since this was not a planned upgrade but rather one made out of necessity due to DPS and FBI requirements, we will forgo the normal installation cost of \$1995 per device and you will only be charged a hardware upgrade fee of \$499 and \$25 shipping per device needed. This cost is independent of the annual maintenance and service fee. Maintenance renewals will remain at \$485 per device for the 2018 budget year as well and will cover the new Portage 1500.

If your budget does not allow for the purchase of this appliance during this fiscal year, please add this item to next year's budget with plans to purchase between October and the end of December 2017. Our intentions are to complete this required migration this calendar year.

For your reference: <https://www.dps.texas.gov/SecurityReview/faqs.htm>

Please respond by email to bk@netprotec.com, and let us know the date you would like to proceed with the new hardware upgrade and we will get your county installation scheduled.

Thank you for your understanding and cooperation.

Sincerely,

Kerry Hancock

put on June 12 agenda